

**GLOBAL EDGE
SOFTWARE LTD**

ODOO PRESENTATION



WHO ARE WE?

Established in 2007, Global Edge Software Limited is a software company that provides reliable and interactive web-based applications, web development, software applications and mobile applications solutions at a cost-effective price with outstanding quality to our clients.

We have a passionate team that strives to deliver tangible business results enabling our clients to profit from the advanced use of technology.



OUR MISSION

We strive to improve business efficiency, productivity, and capability by offering services that go above and beyond industry standards and client expectations.



OUR VISION

To be the trusted global partner in our specific area of expertise by delivering our clients with innovative, faster, more reliable, and lucrative solutions.



OUR VALUES

Professionalism.
Communication. Evolution.
Commitment to Client.
Innovation.
Teamwork.
Reliable Business Objectives.
Confidentiality.



Azhar Ramdianee
DIRECTOR

DIRECTOR'S MESSAGE

“ WE'RE ALWAYS ON A PATH OF CONTINUOUS IMPROVEMENT. ”

Our professionalism, combined with a strong personalized service, increases the likelihood of success at every stage. Our aim is to establish a long-term client-employee connection that will result in long-term winning strategies and exponential growth for both sides.

We develop new applications and introduce superior approaches in the fields of web design, software development, and web development, in order to create remarkable business opportunities and provide value-added solutions to our clients and cost reductions.

Being on the cutting edge of innovation and technology is a responsibility shared by all our employees. GES has acquired the trust of its clients by effectively integrating their long-term business objectives and technology.

By partnering with Global Edge Software Ltd, you can be assured that you will have a fully functional application or system that will successfully help boost your company.

Global Edge Software Ltd.'s journey is never-ending. But, with the help of my staff and clients, I am optimistic that the company will continue to reach new heights of excellence in the coming years.

WHAT WE DO

We have over 15 years' experience in the field of web application, web programming, software development, software outsourcing, web development, web application, SEO and many other areas.

We have more than 30+ happy customers for whom we have developed application solutions and provided continuous support. We have some of the renowned clients in Mauritius like Biosante, Courts Mammouth, Elie & Sons, Novalab and many more. Not only in Mauritius but we have been developing solutions for our clients in Europe Market.

Global Edge Software is an official partner of Odoo, an enterprise-grade ERP system that covers all the features that are described below. We have experience in the setup, configuration, and implementation of this system for companies in Mauritius, such as Courts Mammouth. We also have the skills to make custom modifications to the software in order to better match your requirements.

OUR SERVICES



Software Development



Web Application Development



Cloud/SAAS Development



Mobile Applications



Web Design & Development Services



Search Engine Optimization



Content Management System



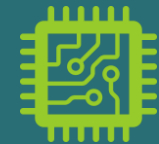
Graphic Design



Easy Accounting



Outstaffing Dedicated Development Teams



Hardware Supplies



Networking



Camera Installation



Servers Configuration & Installation

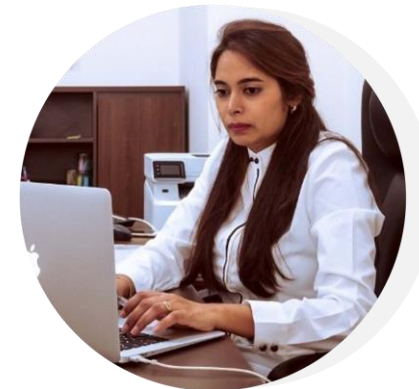
OUR MANAGEMENT



Azhar Ramdianee
Director



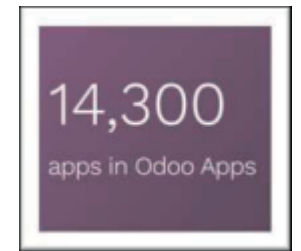
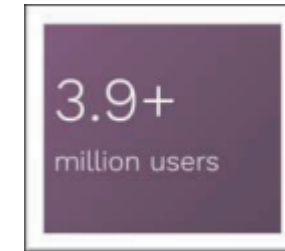
Sander Kruger
Technical Architect & Senior Project
Manager



Zeenat Ramdianee
Office Manager

DISCOVER ODOO

Odoo is an open-source software, where the cloud-based multitenant version of Odoo ERP offers a customized solution specifically designed to solve SME needs. For growing companies, it is much more optimal to start small in a software solution and add new features little by little as the business expands and evolves. In most practical cases, a flexible and modular approach works best for SME as it provides the business with the necessary freedom to adapt to change quickly



Odoo ERP feature/module overview includes for example standard modules:

- Sales
- CRM
- Accounting & Finances
- Marketing
- Warehouse Management
- Manufacturing
- Purchase
- Service & Projects
- Human Resources

But there are more than 14,000 add-on modules and apps available to extend Odoo platform through the app store

01 | SALES

Managing leads, opportunities, and customer quotations effectively is a critical component of any sales-focused organization. Odoo Quote & Sales module includes a number of resources for managing the whole sales cycle and campaigns.

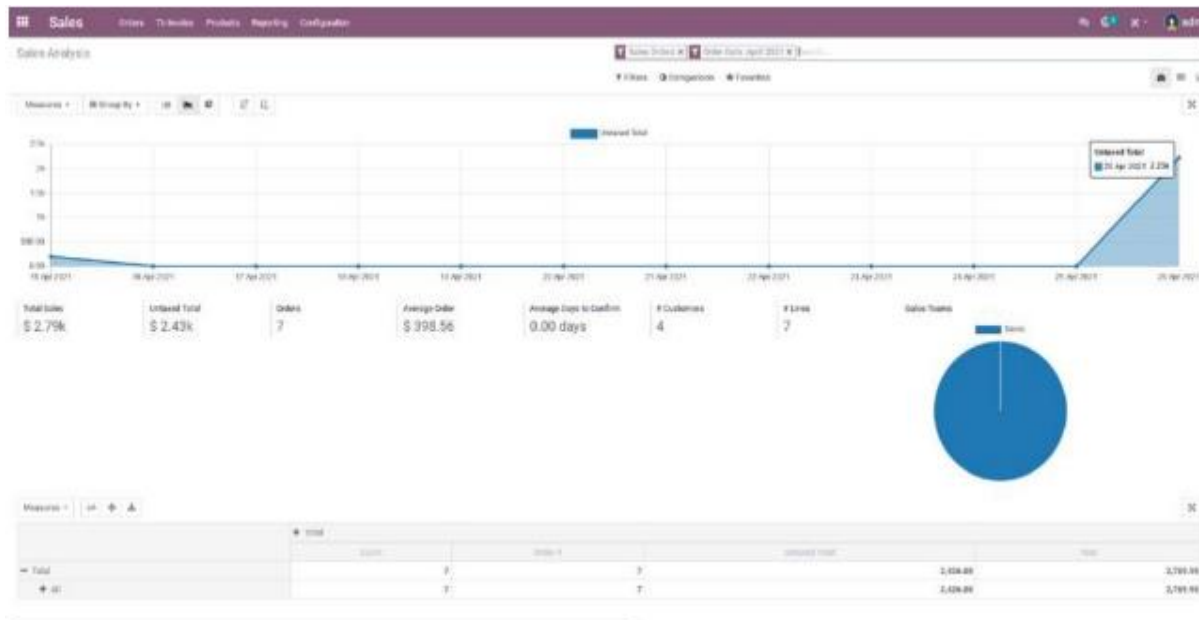
Design, implement, and adjust your pricing strategy to maximize revenue.



Use pricelist rules to compute the right Price based on customer conditions.



Convince customers to buy more with discounts and coupons.



02 | INVOICING

By fully incorporating the invoicing module into your business, you can turn your billing management process into a competitive asset. To boost customer loyalty, you should customize the invoicing module to your company's unique needs.

Turn Quotes into Invoices with minimal effort

Easily create invoices based on
on the quotes you have sent to
your clients.



Send professional looking
invoices directly to your clients
in just a click.

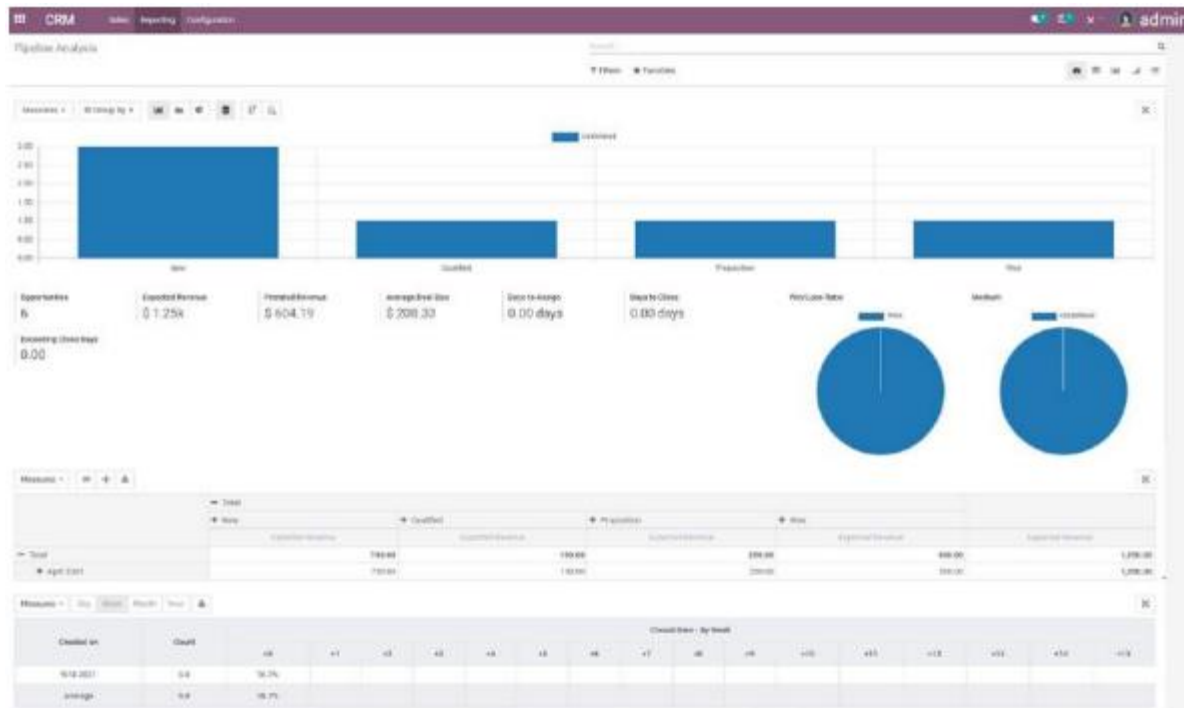


Automatically send them by
email as a PDF attachment or
print and send them by mail.



03 | CRM

Boosts sales productivity, improves revenue, attracts leads, and follow-up on phone calls and meetings. To make informed decisions, analyze the quality of your leads and use integrated emails.



Get accurate forecasts



Get the insights you need to make smarter decisions.



Design custom dashboards to get a picture of your business at a glance.

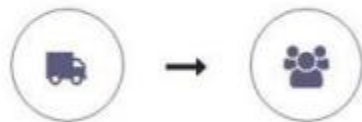


Dig deeper with real-time reports and flow charts that anyone can create and share.

04 | INVENTORY

The inventory module enables you to plan your replenishment orders properly. Inventory turnover should be tracked by segment rather than overall.

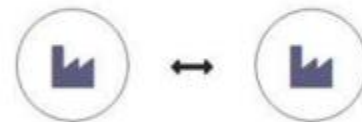
Advanced features made simple



Drop-shipping



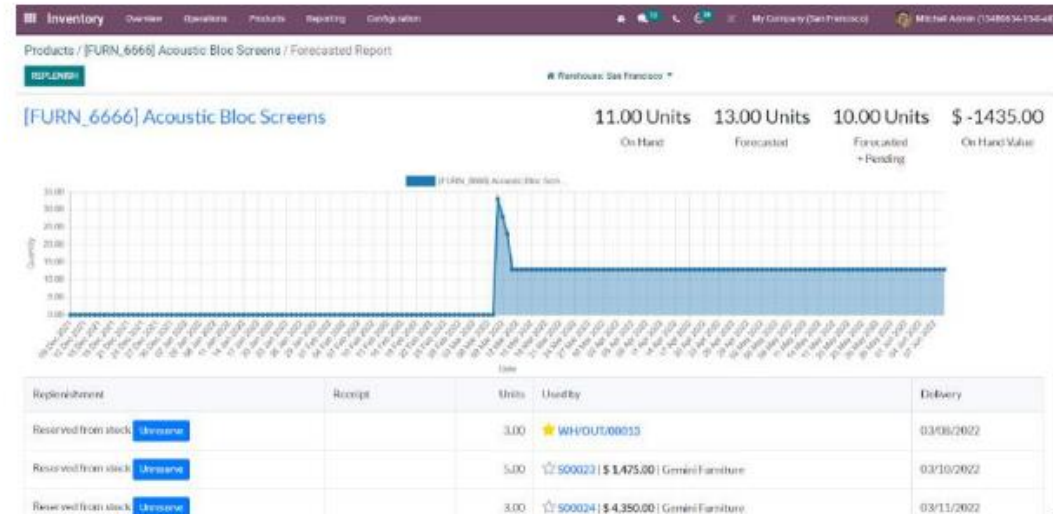
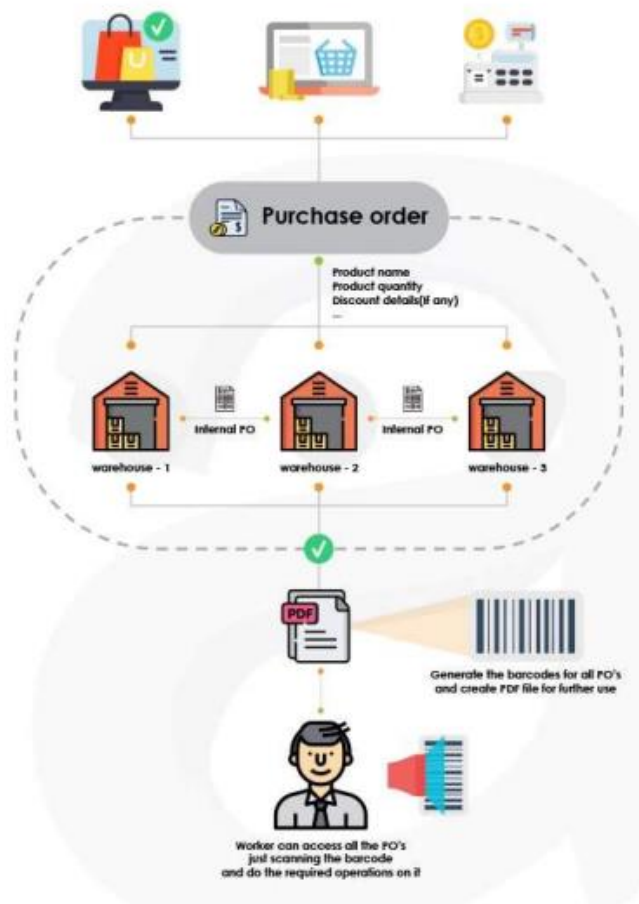
Cross-docking



Multi-warehouse

05 | WAREHOUSE MANAGEMENT

In Odoo, a Warehouse is the actual building/place in which your items are stocked. You can setup multiple warehouses and create moves between warehouses.



06 | ACCOUNTING

Bank Synchronization

Get your bank statements synced with your bank automatically, or import field.

Manage Bills & Expenses

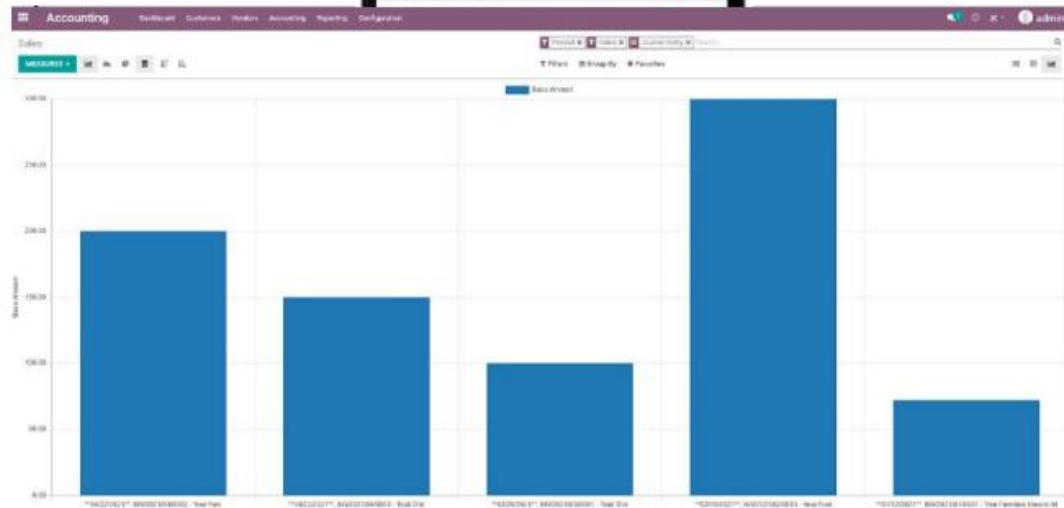
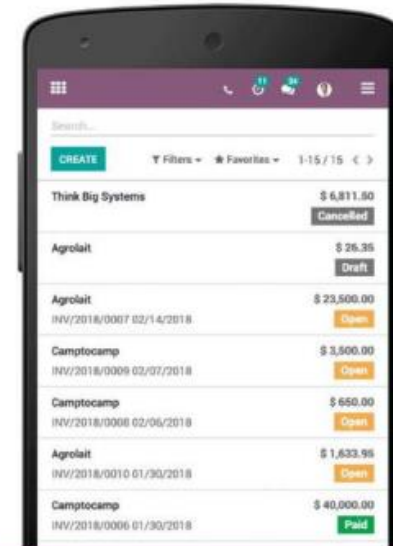
Control supplier invoices and get a clear forecast of your future bills to pay.

Invoicing

Create sharp and professional invoices, manage recurring billings, and easily track payments.

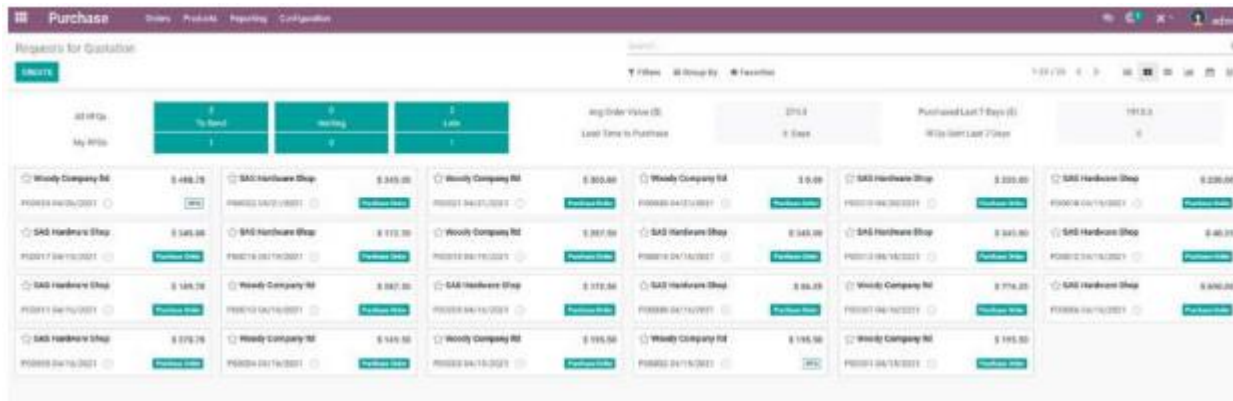
Easy Reconciliation

Save time and automate 95% of reconciliation with our smart reconciliation tool.



07 | PURCHASE

Procurement rules based on stock levels, logistics rules, sales orders, predicted production orders, and other factors will help improve your purchasing inventory efficiency.



Automate your purchasing workflow

Automatically send RFQs to your suppliers based on your stocks levels.

Supplier price lists & product availability

Make smart purchase decisions using the best prices.

Get the best offer with purchase tenders

Get the best price by negotiating with several vendors.

Get statistics on your purchases

Analyze, forecast and efficiently plan your orders.

Manage several companies

Save time and effort thanks to Odoo's multi company rules.

08 | ECOMMERCE

Catalogs can be used to create stunning product pages. SEO tools that are ready to use, requiring no configuration or development. With just a few clicks, you can generate a customer service.



Payments

Fully integrated.

Allow customers to pay with **Paypal**, **Ingenico**, **Adyen**, **Buckaroo**, **Authorize.net**, **PavUmoney**, **Stripe** and **SIPS Wordline**. Online payment methods redirect customers to a 'Thank you' page on your website.



Shipping

UPS, DHL, FedEx, USPS and more.

Speed up your order fulfillment with easy integrations for major shipping carriers and track your packages directly from Odo. Select across multiple rates from shipping providers and print shipping labels with just a click.

09 | MANUFACTURING

PLM

Manage engineering changes and versions easily. Everyone follows only what they need, approvals are simple, and discussions on documents are centralized in real time.

MRP Maintenance

Plan preventive maintenance and act quickly to correct problems. Your team will love using the fast and easy drag-and-drop interface to organize maintenance requests.

Quality

Quality alerts can be triggered directly from the manufacturing department's work centre control panel. When you amend a request, the right people get the details in real time.

Manufacturing Reinvented



No more time clocking

Accurate planning directly based on real manufacturing times measures.



All-in-one

MRP, Quality, Maintenance and PLM fully integrated.



Realtime Communication

Display worksheets, quality alerts to workers during operations.



Shop floor automation

Capture data in real-time from your equipment using the API.

10 | MAINTENANCE

Automate preventive maintenance
to keep your life running.

Organize your maintenance requests
with great Kanban and calendar views.

Increase overall equipment effectiveness
with efficient maintenance.

Dashboard & Statistics
to optimize your performance.



11 | WEBSITE

Website Builder

No technical expertise is required. Drag and drop to change blocks, responsive design based on Bootstrap, and synchronize with Odoo.

Forum

A forum, rather than a helpline or FAQ section, allows your customers to ask questions and find answers easily, without spending time on the phone, saving you the money.

Live Chats

Convert more visitors into leads and customers. Chat online with customers and website visitors in real time.

E-Commerce

Catalogs can be used to create stunning product pages. SEO tools that are ready to use, requiring no configuration or development. With just a few clicks, you can generate a customer invoice.

E-Learning

You can organize all your documents on your website and share them publicly or privately with chosen groups using the eLearning feature.

Appointments

A self-service booking facility that is available online 24/7. Enable your clients to schedule appointments at their convenience directly into your calendar.

Blogs

Simply sit down and start to write. Our easy drag & drop feature will create a blog with an appealing design that is mobile-friendly and looks wonderful right out of the box.

Events

An all-in-one event scheduling platform that can handle activities of any size or scope. Manage event registration and ticket sales online.

GES SOLUTION

Odoo is a platform that will provide an automated system that will install the required module for the client as per their business needs.

GES offers custom development of the installed modules as per our client requirements.

GES provides the support and maintenance of the system delivered.

The Odoo system is very flexible and has many configuration options to adapt it to the business processes it supports. A powerful templating engine provides the tools to create custom reports and documents from the system.

Yet, for some specific purposes, it may be desirable to do custom developments and if this situation presents itself, GES has all the skills in-house to implement custom developments on Odoo. In such a case, we will analyze the needs and make a quotation for the work based on the requirements, estimated effort, and our developer hourly rate for your approval.

To deploy custom developments or third party Odoo modules, Odoo must be hosted on a dedicated server.

THANK YOU



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